

Plettenberg Bay

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26 Main Street, Plettenberg Bay | P O Box 200, Plettenberg Bay, 6600

QUALIFYING CRITERIA, PROCEDURES, TERMS & CONDITIONS

PLETTENBERG BAY

Plettenberg Bay ("Plett") is South Africa's most sought-after coastal resort town, situated on the Southern Cape coastline, 102 kms from George Airport (to the West) and 235 kms from Port Elizabeth's Airport (to the East). Plett is 600 kms from Cape Town and 1300 kms from Johannesburg.



Fly 'n Buy™

Plett property investors mostly reside in South Africa's metropolitan areas and due to travel distances, and cost implications, often delay visits to Plett to coincide with their annual vacation. Recognising the seasonal effects on coastal home buying patterns we designed Fly 'n Buy™ as a solution to compensate buyers who wish to travel to Plett and purchase a property at any time of the year. Fly 'n Buy™ package users will typically spend three days in Plett, enjoying a delightful mid-week or weekend break while viewing properties of their choice.

Our unique Fly 'n Buy™ package is a Registered Trademark™ of Singly Dealers CC, trading as Chas Everitt International Property in Plettenberg Bay (hereinafter referred to as "Chas Everitt"). Fly 'n Buy™ is designed specifically for out of town buyers and allows them to visit Plett, view properties of their choice and be reimbursed by Chas Everitt for their travel, accommodation and transport costs. Furthermore, Fly 'n Buy™ can be used for any property purchased through Chas Everitt, even if it happens to be one that we may occasionally source from a competitor's stock list. Therefore, with Fly 'n Buy™ there's no need to deal with multiple agents anymore! Simply let us know what you want and then enjoy a break in Plett at our cost when purchasing your coastal home! It's never been easier to buy property in Plett, **YOU FLY - YOU BUY – YOU BENEFIT!**

QUALIFYING CRITERIA

Fly 'n Buy™ applies to buyers wishing to travel to Plett to purchase a property, and prior to doing so, register their intention with us. Fly 'n Buy™ applies in two instances.

- A. A **"Buyer"** wishing to travel to Plett to purchase a property, and/or
- B. a **"Returning Buyer"** who previously registered under A above but was unable at that time to view a particular property due to tenancy rights; or another valid reason, e.g. an offer to purchase being unsuccessful.

PROCEDURES

A. Buyer

1. Call or email Chas Everitt in Plettenberg Bay to register for Fly 'n Buy™ benefits.
Call: +27 (0)44 533 5250
Email: plett@everitt.co.za
2. Advise us of the approximate price bands for properties you may wish to view, i.e R1,3m to R1,5m; R1,5m - R2m; R2m - R2,5m, etc (Use increments of R500 000).
3. We will advise you of the rebate amounts applicable for your price bands. The maximum benefit is applicable to properties in the R6m+ category.
4. Advise us of the property portfolio that you wish to view from Chas Everitt's websites, www.Everitt-Plett.co.za or www.ChasEveritt.co.za, or from any Property Portal before

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arranging your travel arrangements to Plett. Alternatively, simply give us your buying preferences and appoint us as your mandated Buying Agent to source suitable properties within your price bands.

5. Arrange your flights, car rental and accommodation; or road travel.
6. Once you have made your travel arrangements advise us of your arrival date and accommodation address. Alternatively, we can arrange accommodation on your behalf.
7. Upon arrival in Plett, meet your Chas Everitt specialist Estate Agent and view properties at agreed times.
8. Submit an offer through Chas Everitt to purchase the property of your choice.
9. Following acceptance of your offer by the Seller, submit the receipts for your visit costs to us.
10. We will pay the applicable benefit into your bank account on registration of transfer of the property into your name.

B. Returning Buyers

If whilst in Plett you were unable to view any selected property due to tenancy rights (often occurring during high season), or because of a rejected offer for any property, you will still qualify for the Fly 'n Buy™ benefit, subject to a successful sale occurring within six months of your initial Fly 'n Buy™ registration.

TERMS AND CONDITIONS

1. To qualify for Fly 'n Buy™ a minimum Purchase Price (excluding VAT) of R1 300 000 is applicable. The benefits cover costs incurred within South Africa.
2. Benefits are subject to prior registration with Chas Everitt per paragraphs A or B above, and a successful registered sale, brokered by Chas Everitt between Buyer and Seller.
3. When you contact us, indicate your pricing structure (price bands) and we will advise you of the maximum rebate/s applicable.
4. Your benefit will be the pre-agreed benefit which is based upon the gross purchase price of the property excluding VAT, unless you thereafter decide to purchase a property in a different price band category, in which event we will advise you of the changed benefit.
5. The rebate formula is calculated on a gross brokerage fee of 5% excluding VAT. In the event of Chas Everitt's gross brokerage fee being less than this, (which can happen when a buyer's offer is less than a seller's expectations), the benefit amount will be pro-rated accordingly.
6. If your initial offer to purchase is rejected, we will still compensate you for an alternative offer made against the same or another property that is accepted within a period of six months thereafter. Therefore, if you travel to Plett again to view properties within the aforementioned time frame, or even if you purchase without travelling, you will still qualify for the benefits quoted for your initial visit, unless the price bands have changed, in which event Chas Everitt will adjust the benefits accordingly.
7. Chas Everitt reserves the right to change the Fly 'n Buy™ benefits and terms and conditions at any time, without notice, but warrant to fulfil any commitments previously agreed to.
8. Chas Everitt offers no guarantee that your property selection will be available for sale at the time of your actual visit, which is undertaken entirely at your own risk.

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