



Plettenberg Bay

Tel: +27 44 533 5250 | Fax: +27 44 533 3429

Shamwari Building, 26 Main Street | P O Box 200, Plettenberg Bay, 6600



QUALIFYING CRITERIA, PROCEDURES, TERMS & CONDITIONS

PLETTENBERG BAY

Plettenberg Bay ("Plett") is South Africa's most sought after coastal resort town, situated on the Southern Cape coastline, 102 kms from George Airport (to the West) and 235 kms from Port Elizabeth's Airport (to the East). Plett also has its own Airport with daily scheduled commercial flights from Johannesburg. Plett is 600 kms from Cape Town and 1300 kms from Johannesburg. Plettenberg Bay property investors mostly reside in South Africa's metropolitan areas and due to travel distances, time constraints and cost factors, often delay visits to Plett to coincide with their annual holidays.

Fly 'n Buy®

Recognising the seasonal effects on coastal home buying patterns we designed **Fly 'n Buy®** as a solution to compensate buyers who wish to travel to Plett and purchase a property at any time of the year. **Fly 'n Buy®** package users will typically spend three days in Plett, enjoying a delightful mid-week or weekend break while viewing properties of their choice.

Our unique **Fly 'n Buy®** package is a Registered Trade Mark of Singly Dealers CC, trading as Chas Everitt International Property in Plettenberg Bay (hereinafter referred to as "Chas Everitt"). **Fly 'n Buy®** is designed specifically for out of town buyers and allows them to visit Plett, view properties of their choice and be reimbursed by Chas Everitt for their travel, accommodation and transport costs. Furthermore, **Fly 'n Buy®** can be used for any property purchased through Chas Everitt, even if it happens to be one that we may occasionally source from a competitor's stock list. Therefore, with **Fly 'n Buy®** there's no need to deal with multiple agents anymore! Simply let us know what you want and then enjoy a break in Plett at our cost when purchasing your coastal home! It's never been easier to buy property in Plett, **YOU FLY -- YOU BUY -- WE PAY!!**

Fly 'n Buy® QUALIFICATION CRITERIA

Fly 'n Buy® applies in two instances:

- A. An "**Out of Town Buyer**" wishing to travel to Plett to purchase a property, and/or
- B. a "**Returning Buyer**" who was on holiday in Plett, but was unable at that time to view a particular property due to tenancy rights, or another valid reason.

Fly 'n Buy® PROCEDURES

A. Out of Town Buyer

1. Call or email Chas Everitt in Plettenberg Bay to register for **Fly 'n Buy®** benefits.

Call: +27 (0)44 533 5250

Email: plett@everitt.co.za

2. Advise us of the approximate price bands for properties you may wish to view, i.e R1,3m to R1,5m; R1,5m - R2,m; R2m - R2,5m, etc (Use increments of R500 000).
3. We will advise you of the rebate amounts applicable for your price bands.

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4. Advise us of the property portfolio that you wish to view from Chas Everitt's websites, www.Everitt-Plett.co.za or www.ChasEveritt.co.za, or from any Property Portal before arranging your travel arrangements to Plett. Alternatively, simply give us your buying preferences and appoint us as your mandated Buying Agent to source suitable properties within your price bands.
5. Arrange your flights, car rental and accommodation; or instead of flying, travel to Plett by road.
6. Once you have made your travel arrangements, advise us of your arrival date and accommodation address.
7. Upon arrival in Plett, meet your Chas Everitt appointed Estate Agent and view properties at agreed times.
8. Submit an offer through Chas Everitt to purchase the property of your choice.
9. Following acceptance of your offer by the Seller, submit the receipts for your visit to us.
10. We will pay the applicable benefit into your bank account on registration of transfer of the property into your name.

B. Returning Buyers

If whilst in Plett you wish to purchase through Chas Everitt, but are unable to view any selected property due to tenancy rights (often occurring during high season), you may, before departing from Plett register for **Fly 'n Buy**® benefits on the same basis as A. above, subject to your return visit and a successful sale occurring within three months of your **Fly 'n Buy**® registration.

TERMS AND CONDITIONS

1. To qualify for **Fly 'n Buy**® a minimum Purchase Price (excluding VAT) of R1 300 000 is applicable. The benefits are designed to cover costs incurred within South Africa.
2. **Fly 'n Buy**® benefits are subject to prior registration with Chas Everitt per paragraphs A or B above, and a successful agreement of sale being brokered by Chas Everitt between Buyer and Seller.
3. When you contact us, indicate your pricing structure (price bands) and we will advise you of the maximum rebate/s applicable.
4. Our maximum liability will be the pre-agreed benefit (which is based upon the gross purchase price of the property, excluding VAT and Transfer Costs), which amount will be disclosed to you when registering for the **Fly 'n Buy**® package, or at any time thereafter if you decide to change your indicative price bands.
5. Instead of flying, you may choose to drive to Plett in your own vehicle, in which event you may claim the fuel cost, plus accommodation and food during your stay.

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6. The total benefit applicable to 4 and 5 above is limited to the maximum rebate amount per price band, or your actual cost, whichever is the lesser. The rebate formula is calculated on a gross brokerage fee of 6% excluding VAT. In the event of Chas Everitt's gross brokerage fee being less than 6%, the benefit amount will be pro-rated accordingly.
7. If your initial offer to purchase is rejected we will still compensate you for an alternative offer made against the same or another property that is accepted within a period of three months thereafter. Therefore, if you travel to Plett again to view properties within the aforementioned time frame, or even if you purchase without travelling, you will still qualify for the benefits quoted for your initial visit, unless the price bands have changed, in which event Chas Everitt will adjust the benefits accordingly.
8. Chas Everitt reserves the right to make changes to the **Fly 'n Buy**® benefits and terms and conditions at any time, without notice, but warrant to fulfil any commitments previously agreed to.
9. Chas Everitt offers no guarantee that your selection of property/ies will be available for sale at the time of your actual visit, which is undertaken entirely at your own risk.

With Fly 'n Buy® you have much to gain, so why not enjoy a pleasant break away in beautiful Plettenberg Bay while we take care of your property requirements!

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